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Wide-format mpressions MEDIA KIT 2020



NAPCO MEDIA IMPRESSIONS GROUP

Powered by *In-plant Impressions*, *Packaging Impressions*, *Printing Impressions*, and *Wide-format Impressions*, the **NAPCO Media Impressions Group services more than 196,000 unique printers** in the distinct in-plant, package printing and converting, commercial printing, and wide-format sectors.

The NAPCO Media Impressions Group takes great pride in providing its audience with critical information and news, cutting-edge technologies, and processes through its industry-leading and compelling magazines, e-newsletters, live and virtual events, video services, and research projects.

In-plant Impressions

The leading resource for in-plant printers.

Packaging Impressions

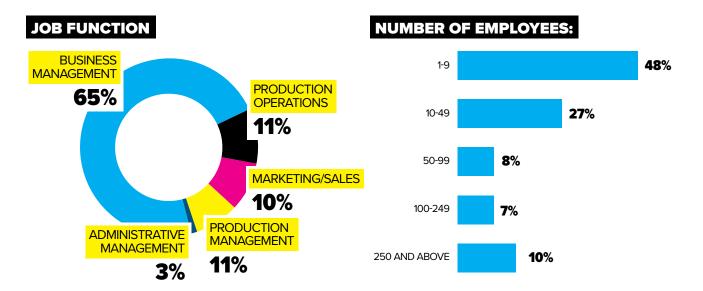
The packaging professional's leading source of business solutions.

Printing Impressions

America's most influential and widely read resource for the commercial printing industry.

Wide-format Impressions

Specifically focuses on innovative, high-margin, wide-format digital inkjet applications.



Interested in learning more about NAPCO Media's other Impressions brands? Contact your sales representative for more information.

A NOTE FROM THE TEAM







WELCOME TO WIDE-FORMAT IMPRESSIONS 2020

Wide-format Impressions provides authoritative coverage on the industry trends, emerging technologies, and news in the graphic arts industry with a specific focus on innovative, high-margin, wide-format digital inkjet applications.

Our mission is to build community between our audience and our clients through integrated media programs, video services, events, marketing services, custom content, and e-learning. Our services are designed to deliver value and provoke actions that generate measurable results. Your success is our primary objective.

With that in mind, we have constructed the following pages to help you meet your definition of success by offering a multitude of channels and methods to reach our audience and educate them about your product, solution, or service.

We look forward to partnering with you in 2020 and being a part of what success means to you and your team.

All the Best,

DENISE M. GUSTAVSON Editor-in-Chief

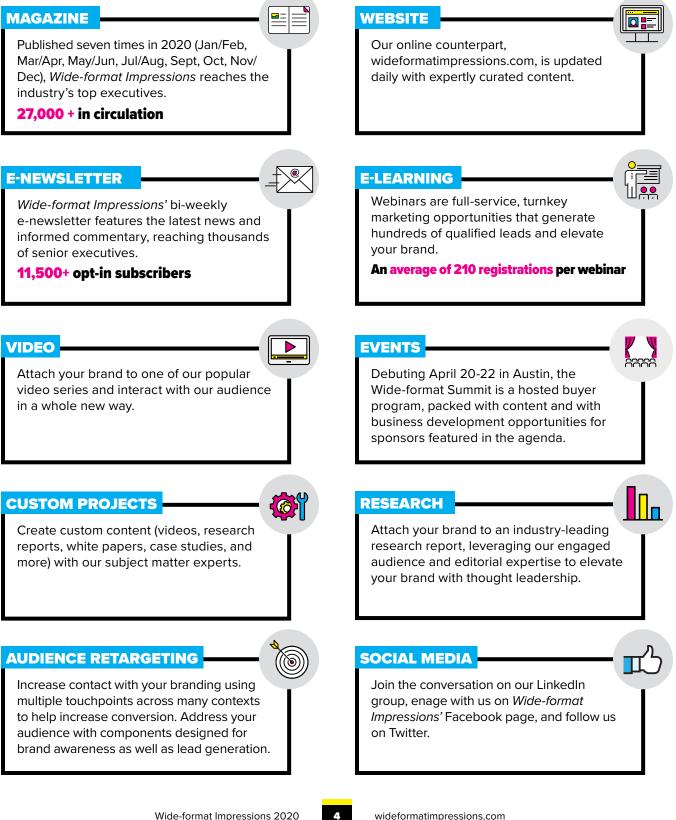
Steve Duscilli

STEVE DUCCILLI Vice President / Brand Director Wide-Format & Industrial Printing

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BRAND MAP

WIDE-FORMAT IMPRESSIONS OFFERS SEVERAL CHANNELS AND VEHICLES TO ELEVATE YOUR BRAND, GENERATE QUALIFIED LEADS AND DRIVE NEW BUSINESS TO YOUR ORGANIZATION.

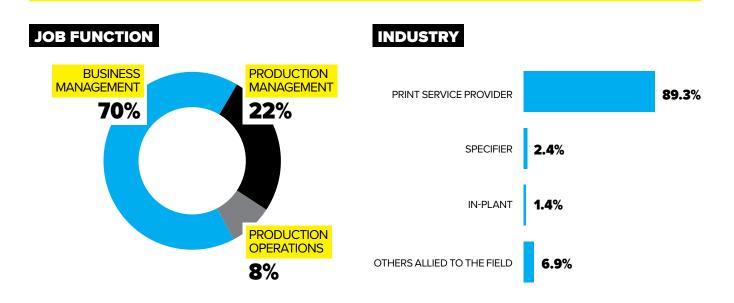


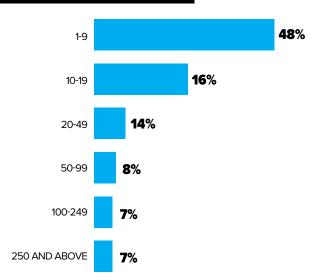
PRINT AUDIENCE



Reach more than 27,000+ sign and graphics printers with every issue.

WIDE-FORMAT IMPRESSIONS PROVIDES AUTHORITATIVE COVERAGE ON THE INDUSTRY TRENDS, EMERGING TECHNOLOGIES AND THE STORIES BEHIND THE NEWS IN THE VISUAL COMMUNICATIONS INDUSTRY.





NUMBER OF EMPLOYEES

I just finished reading the July/August issue of *Wideformat Impressions* and it was awesome. I really enjoyed the content, tone, and flow of the issue. I read a lot of industry magazines and was refreshed by the new approach to reporting on the industry.

> - GLENN CHILDRESS, PRESIDENT AND CEO, BIZPORT



EDITORIAL CALENDAR



WIDE-FORMAT IMPRESSIONS 2020 EDITORIAL CALENDAR

MONTH	FEATURES	RESEARCH	BONUS DISTRIBUTION
JANUARY/FEBRUARY Ad Close: Jan. 8, 2020 Materials Due: Jan. 13, 2020	 Economic Outlook 2020 Sign Legislation for 2020 Top WF Print Producers Growth Opportunities in 2020 	2020 Hot Markets Report	
MARCH/APRIL Ad Close: March 6, 2020 Materials Due: March 11, 2020	 The Top Trends Impacting the Retail Market Cutting and Routing Window Graphics Preview to Wide-format Summit 		Wide-Format Summit 2020, Austin, TX, April 20-22
MAY/JUNE Ad Close: May 6, 2020 Materials Due: May 11, 2020	 Cast Your Vote: The Polarizing World of Political Printing OOH signage Performance Wear and Swimwear Database Management 		
JULY/AUGUST Ad Close: July 1, 2020 Materials Due: July 6, 2020	 Decadent Design: Transforming Restaurant Interiors A Warm Welcome: Digital Printing Reshapes Hospitality Food Truck Graphics Printed Laminate Flooring 		PRINTING United, Atlanta, GA, October 21-23, 2020
SEPTEMBER Ad Close: Aug. 17, 2020 Materials Due: Aug. 20, 2020	 The Idea Issue: Top Trends in Wide-Format Ideas in Action: Case Studies of Outstanding Projects UV Technology PRINTING United Preview 		PRINTING United, Atlanta, GA, October 21-23, 2020
OCTOBER Ad Close: Sept. 14, 2020 Materials Due: Sept. 17, 2020	 The Innovators: Recognizing Best in Class Companies Technology Innovations Impacting Your Customers Event and Display Graphics Single-Pass Printing 		PRINTING United, Atlanta, GA, October 21-23, 2020
NOVEMBER/DECEMBER Ad Close: Nov. 2, 2020 Materials Due: Nov. 5, 2020	 Get in the Game: The World of School Sports Bridging the Gap: Connecting with Gen Z Dye-Sub/Direct Print Enhancing Your Workflow 		

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EDITORIAL CALENDAR



WIDE-FORMAT IMPRESSIONS 2021 EDITORIAL CALENDAR

MONTH	FEATURES	RESEARCH	BONUS DISTRIBUTION
JANUARY/FEBRUARY Ad Close: Jan. 8, 2021 Materials Due: Jan. 13, 2021	 Growth Projections for 2021 Sign Legislation for 2021 Top WF Print Producers Growth Opportunities in 2021 	2021 Hot Markets Report	
MARCH/APRIL Ad Close: March 6, 2021 Materials Due: March 11, 2021	 The Changing Needs of Retail Print Buyers In Perfect Harmony: Making Digital and Print Signage Sing Staging a Fantasy: Print's Role in Window Displays Aqueous/Durable Aqueous/Latex 		Wide-Format Summit 2021, April 2021
MAY/JUNE Ad Close: May 6, 2021 Materials Due: May 11, 2021	 Improving the Patient Experience Drug Store Face Lifts: Giving Pharmancies a Modern Look Wayfinding Signage Specialty Substrates 		
JULY/AUGUST Ad Close: July 1, 2021 Materials Due: July 6, 2021	 Outdoor Advertising in the Travel & Tourism Market Making Memories: The Art of Theme Park Graphics Museum Graphics Inflatables 		PRINTING United, Orlando, FL, October 6-8, 2021
SEPTEMBER Ad Close: Sept. 1, 2021 Materials Due: Sept. 3, 2021	 The Idea Issue: Top Trends in Wide-Format Ideas in Action: Case Studies of Outstanding Projects 		PRINTING United, Orlando, FL, October 6-8, 2021
OCTOBER Ad Close: Sept. 20, 2021 Materials Due: Sept. 24, 2021	 The Innovators: Recognizing Best in Class Companies Technology Innovations Impacting Your Customers Prepress and Color Management Backlit Signage 		PRINTING United, Orlando, FL, October 6-8, 2021
NOVEMBER/DECEMBER Ad Close: Nov. 2, 2021 Materials Due: Nov. 5, 2021	 Beyond Vehicles: Wrapping the World of Transportation The ROI of Vehicle and Fleet Graphics Best Practices in Wrap Design Instruments, Dials and Overlays 		

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E-NEWSLETTER



DEMAND GEN | LEAD GENERATION | THOUGHT LEADERSHIP | BRANDING

WIDE-FORMATIMPRESSIONS E-NEWSLETTER Delivered Weekly to 11,500+ subscribers

- 728x90 \$1,875
- 970x250 (scales to 728x188) \$1,875



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- SECONDARY SPONSOR
- 300x250 \$1,575
- **REGULAR SPONSOR**
 - 300x250 \$1,275

Featured Resources - \$1,250

Highlight your whitepaper, demo, video, webinar, or any lead generation asset in the Featured Resources Section.

SPECIAL FIRST-TIME RATES AVAILABLE - CALL US!

Leads, Leads & More Leads!

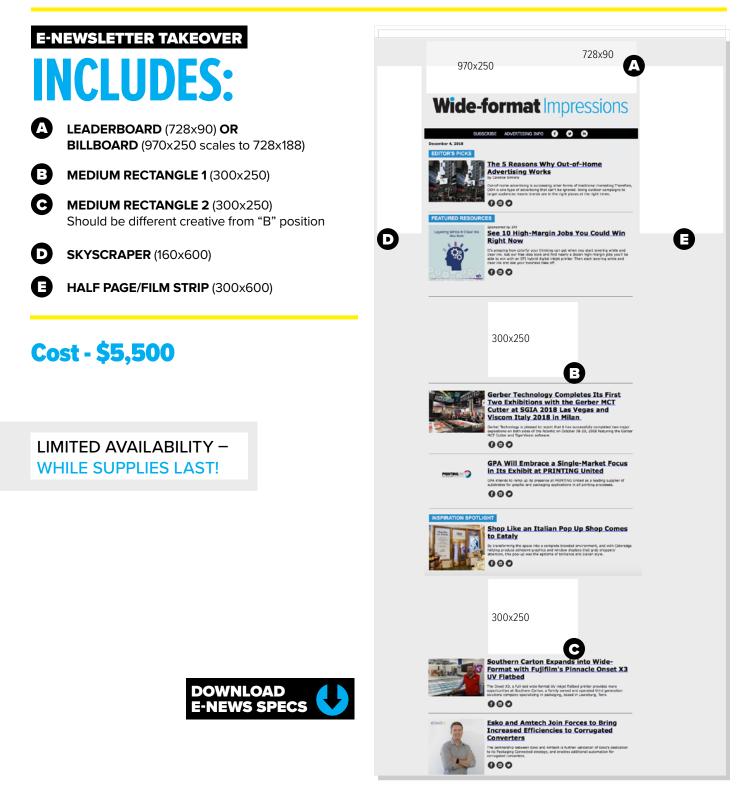


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	format Impressions			
SUB December 4, 2018 EDITOR'S PICKS	SCRIDE ADVERTISING INFO () 🔿 🔕			
The 5 Reasons Why Out-of-Home Advertising Works by Cardia Binasi				
	Cut-of-home advertising is surgarising other forms of traditional marketing. Therefore, OOI is an et log-of advertising that act ho lagored: Using audioor campaigns to target sudences means branchs are in the right places at the right times.			
FEATURED RESOUR	CES Seasond by E/T			
Layering White & Clear Ink Jose Book	See 10 High-Margin Jobs You Could Win Right Now			
2 9 8	It's amazing how colorful your thinking can get when you start layoring white and clear risk. Get cur free loke book and find nearly a dozen high-margin jobs you'll be able to win when BIT hight oligital incict printer. Then start layoring white and clear ink and see your business take oft.			
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	300x250			
Gerber Technology Completes Its First Two Exhibitions with the Gerber MCT Cutter at SGIA 2018 Las Vegas and Viscom Italy 2018 in Milan				
	Content Exchanging in Spaces to report that it has successfully compared too may re- expressions on too into der if the Articuitor on October 18-26, 2019 Naturing the Gerber NCT Cutter and Tiger Vision activative.			
	GPA Will Embrace a Single-Market Focus in Its Exhibit at PRINTING United			
	GA intends to ranno up its preserve at PRUITIDE Under as a leading supplier of adatterises for graphic and packaging applications in all printing processes.			
INSPIRATION SPOTL				
112.11 100	Shop Like an Italian Pop Up Shop Comes to Eataly			
	By toxatoming the space that a complete transfer municement, and with Coloredge helping produce adhesive graphics and window displays that grab shoppers' attention, thus pours was the softence of brillance and Italian style.			
	300x250			
	0			
	Southern Carton Expands into Wide- Format with Fujifilm's Pinnacle Onset X3			
The Onset X3, a full-bed wide format UV index flacted printer grandes mere opportunities at Southern Curtor, a transy sweet on expension for up granerous double company transactions of public double of upwatery. Text.				
	I Souseni company specializing in pacaging, based in Lewisburg, Henn.			
ESKOP	Esko and Amtech Join Forces to Bring Increased Efficiencies to Corrugated Converters			
(The second seco	The partnership between fisio and Antech is further validation of fisio's dedication to its Recognition of Connected strategy, and enables additional automation for corrugated converters.			
100 miles	000			

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E-NEWSLETTER TAKEOVER

WANT YOUR BRAND TO STAND OUT? TAKE OVER THE WIDE-FORMAT IMPRESSIONS E-NEWSLETTER



WEBSITE



WIDEFORMATIMPRESSIONS.COM

Α PRESTITIAL AD

640x480 - \$1,795 • 35k+ prestitial impressions available/month

Run-of-Site



E LEADERBOARD

728x90 - \$1,295

SUPER LEADERBOARD 970x90 - \$1,495

C HALF PAGE/FILM STRIP 300x600 - \$1,295

> MEDIUM RECTANGLE 300x250 - \$995





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Wide-format Impre	essions
Home Topics Business Bliegs Events Subscrib 728×90	970x90 B
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PARTNER VOICES



In-plant Impressions Packaging Impressions Printing Impressions Wide-format Impressions

PARTNER WITH WIDE-FORMAT IMPRESSIONS TO TELL YOUR STORY

PARTNER VOICES ARE AN **EXCELLENT WAY TO ENGAGE WITH OUR AUDIENCE** AND TELL YOUR STORY FROM A TRUSTED 3RD PARTY PERSPECTIVE.

Each Partner Voice is produced in cooperation between our clients and our editorial team and includes several design elements to support your messaging. **The Partner Voices remain evergreen on wideformatimpressions.com for maximum ROI.**

Cost - \$3,500

Deliverables:

- Your story professionally edited by *Wide-format Impressions* editorial staff (1,000 1,200 words).*
- Up to two (2) relevant embedded links
- Up to two (2) relevant embedded images
- One (1) relevant embedded video
- Multiple "Road Block" Banners:
 - A 728x90 or 970x60 banner ad.
 - A 300x250 or 300x600 banner ad.
 - A 88x31 or 120x60 logo.

Distribution:

- Evergreen placement on wideformatimpressions.com
- Up to three (3) placements in Wide-format Impressions E-Newsletter.
- Social channel distribution
- Additional market segment distribution is available through our other brands (ask your representative for additional details).

^{*} Wide-format Impressions editorial staff is available to develop the content asset. The cost is based on the individual requirements (single source, multi-source, word-count, etc.) and will be priced accordingly.



WEBINARS



LEAD GENERATION | THOUGHT LEADERSHIP | BRAND AWARENESS

EVERY **IMPRESSIONS GROUP** WEBINAR IS A **FULL-SERVICE, TURNKEY MARKETING SOLUTION** THAT GENERATES LEADS, ENHANCES YOUR BRAND AND IDENTIFIES YOUR COMPANY AS A THOUGHT LEADER.

When we create an Impressions Group webinar, we fuse your message with the current interests and needs of our audience (your targets!). And when all is said and done, you'll have an online event that's on-target, expertly marketed, flawlessly produced, and delivers a solid return on investment.

WEBINARS ARE ACCESSIBLE VIA DESKTOP AND VARIOUS MOBILE DEVICES.

Impressions Group webinars are live, hour-long educational sessions that feature some of the most renowned experts in the industry. Sponsorship provides a unique opportunity to align your brand with our editorial content.

\$7,500

*For multiple brand promotion pricing, contact your sales representative.

NOTEWORTHY **EXTRAS:**

Promoted to *Wide-format Impressions* subscribers only: **210** average registrants

Promoted to *Wide-format Impressions* + other Impressions Group subscribers: **325** average registrants

White Paper Spotlight

Give us a resource to feature on the event console and in post-event emails.

Webinar Recording

Use these video files as content on your own site! Included in all webinar packages.

Samples: Plworld.com/webinars

CUSTOM VIDEOS



Need high-quality videos?

BRING YOUR BRAND TO LIFE AND INTERACT WITH CUSTOMERS AND PROSPECTS IN A WHOLE NEW WAY.

Using video gives the first-person experience, and that's the next best thing to a customer standing right in front of you. From branded product videos and live-streaming to the trade show floor, our end-to-end digital video production services offer a sophisticated blend of creativity and insight to help you enhance your company's dialogue in the marketplace.

Services Include:

- Video production, from pre- to post-production. Our capabilities include producing, writing, storyboarding, cinematography, editing, sound design, and motion graphics.
- Encoding, streaming and delivery.
- Social media and optimized online video strategy to determine the life and interactivity of your video after the final cut.

Categories:

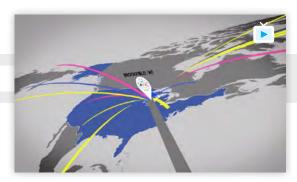
- Product Videos
- Testimonials
- Trade Show Videos
- Company Profiles
- Training Videos
- And so Much More!

SEE MORE EXAMPLES AT NAPCOVIDEO.COM









CLIENT TESTIMONIAL VIDEOS



WHAT'S BETTER THAN A CLIENT TESTIMONIAL VIDEO? ONE THAT CAN BE DONE QUICKLY. COST-EFFECTIVELY, FROM ANYWHERE IN THE WORLD, AND COMES FROM AN INDUSTRY-TRUSTED, THIRD-PARTY SOURCE!

From Studio 1500 in Philadelphia, NAPCO Video Services and the editorial staff of Wide-format Impressions can interview your clients from around the globe via Skype! Sleek "glossy" videos from your client's facility are wonderful and can be produced by NAPCO Video Services, but often come with a high price tag due to T&E requirements. They can also be disruptive for your client's staff and operation. The Skype videos process takes approximately 20 minutes and is a highly effective way for your client to tell their success story with your products or solutions.



Services Include:

- 5-10 minute interview via Skype (or, if local, in-studio) with one of our trusted editors
- Templated intro using your logo
- · Pre-video scheduling and testing
- All video pre- and post-production plus encoding, streaming and delivery
- Preview and approval of the video before it goes live
- · Your company has full rights to additional distribution of the video

Promotion:

- Placed 2x on Wide-format Impressions E-Newsletter to 11,500 weekly subscribers
- Posted 2x on Wide-format Impressions social channels
- · Addition promotional options are available for additional cost - such as e-list blasts

COST: \$4,500

SEE MORE EXAMPLES AT NAPCOVIDEO.COM

CUSTOM PROJECTS



WORK WITH OUR EXPERT EDITORIAL TEAM TO MAKE YOUR CONTENT RISE ABOVE THE NOISE. OUR TEAM OF SEASONED PRINTING INDUSTRY PROFESSIONALS MAKES IT EASY FOR YOU TO GET THE RESULTS YOU WANT IN ORDER TO INCREASE SALES AND GAIN A LARGER CUSTOMER BASE.

As the go-to source for marketing professionals, the *Wide-format Impressions* team offers:

- Professional writers and editors with outstanding knowledge of the printing industry to develop your content
- Decades of experience generating leads and nurturing relationships with printing audiences
- A collaborative process to create engaging content that accomplishes your goals
- Expertly designed pieces by our experienced team of graphic designers

A few examples of what we have done for our partners:

- White Papers
- Case Studies
- Infographics
- eBooks



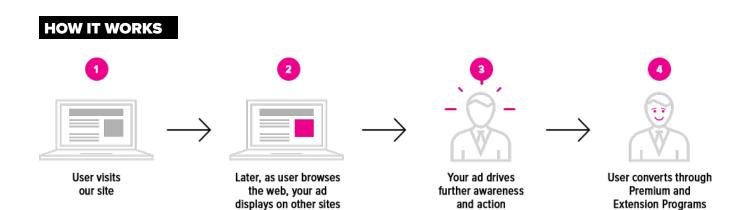
AUDIENCE RETARGETING



Extending Your Reach Extends Awareness

FOLLOW AND RETARGET OUR AUDIENCE WHEREVER THEY TRAVEL ON THE WEB. SCALE IMPRESSION INVENTORY BY REACHING OUR AUDIENCE ACROSS THE WEB ON OTHER WEBSITES, SOCIAL NETWORKS AND NEWSLETTERS.

- Address top-of-funnel audience with components designed for brand awareness AND lead generation.
- Increase contact with your branding using multiple touchpoints across many contexts to help increase conversion.
- Target our unique audience in the digital channels where they interact most.
- Use targeted creative to reach our uniquely qualified audience based on where they are in the buying cycle.





Up to **75% boost in performance** over traditional online displays

CONNECT WITH US

Our Team



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Social

FACEBOOK.COM/ WIDEFORMAT IMPRESSIONS



@WF_IMPRESSIONS



LINKEDIN.COM/ COMPANY/ WIDE-FORMAT-IMPRESSIONS